

INTERNATIONAL **BONNARD** LAW ^{FIRM} SON

Would you like to expand your
fund distribution activities?

At a glance

- UCITS (Undertaking for Collective Investment in Transferable Securities) are the only globally distributed investment fund product.
- Emerging fund destinations generally display high economic growth and wealth creation rates, as well as young populations, a key indicator for pension system inflow.
- Bonnard Lawson provides comprehensive distribution support services in a range of countries, including emerging fund markets in the Gulf region and East Asia.
- In particular, we enable you to meet regulatory requirements, establish personal contacts and achieve a long-term market presence in relevant jurisdictions.
- **Our services include**
 - UCITS Set Up (selection of legal structure, contracts with fund providers, key documents) (Luxembourg only)
 - Market Entry (market intelligence, introduction to third party distributors)
 - Fund Registration (passporting, agreements with distributors, paying agents, etc.)
 - Continued Support (updates, regulatory reporting and tax obligations)
 - Publication Services (notices to investors, factsheets, FPP)
- **Host countries**
France, Ireland, Luxembourg
- **Distribution countries**
Bahrain, Hong Kong, Oman, Qatar, Saudi Arabia, Switzerland, United Arab Emirates

Our Strengths

- **Single contact point**
We follow up your fund through all stages of UCITS distribution. With regard to Luxembourg UCITS, our services extend to all aspects of fund creation.
- **Ongoing international support**
We ensure all necessary updates of the fund documentation and respond rapidly to changes in the relevant legal and regulatory environment.
- **Flexibility**
We propose a range of service options so as to provide bespoke services that correspond to your individual needs.
- **Knowledge of local jurisdictions**
We present all legal and regulatory issues pertaining to fund distribution in all of the above-mentioned jurisdictions.
- **Fixed fee**
We are entirely transparent, from the outset, about all applicable fees.
- **Cultural specificities**
We take account of country-specific differences, which is a prerequisite for effectively reaching investors. In this regard, we benefit from an established and constantly expanding network of personal contacts in all of the above-mentioned jurisdictions.

Our services in detail

UCITS SET UP (LUXEMBOURG ONLY)

- Selection of the appropriate legal fund structure
- Contracts with management company, custodian bank, central administration agent and auditor
- Preparation of key fund documents (prospectus, risk management process, key investor information document – KIID, and articles of incorporation or management regulations)

MARKET ENTRY

- Market intelligence to assist you in defining an appropriate market entry and product strategy, as well as optimal distribution channels
- Introduction to key third party distributors

FUND DISTRIBUTION

- Passporting UCITS
- Private placement for UCITS
- Advice on plausible alternatives to passporting
- Advice on pre-passporting promotion and distribution
- Review of websites and financial promotions
- Review and negotiation of distribution agreements
- Review and negotiation of local paying agent, facilities agent and other agreements
- Preparation of authorisation procedure
- Translation of documents
- Local addendums to prospectuses
- Regulatory filings

CONTINUED SUPPORT

- Ongoing contact with local regulators
- Monitoring of local regulatory reporting obligations
- Advice on local tax obligations (including tax calculations)
- Preparation and submission of financial statements
- Amendment of local addendums to prospectuses
- Registration of new sub-funds and share classes
- Ad hoc legal advice
- Litigation and arbitration support

PUBLICATION SERVICES

- Notices to investors
- Fund factsheets

Who are we?

Founded in 1998, Bonnard Lawson advises and represents clients in domestic and international matters. We have special expertise in issues pertaining to cross-border business. Bonnard Lawson is the only Swiss law firm that has offices in five key jurisdictions: Switzerland, France, Luxembourg, Dubai and China.

JULIEN DIF, ATTORNEY-AT-LAW, PARTNER

A partner at the Geneva law firm Bonnard Lawson, Julien Dif is also active in the firm's offices in Luxembourg and Dubai. His main areas practices are banking, wealth management and collective investment schemes (UCITS, alternative investment funds – AIFs). Julien Dif is specialised in compliance of the relevant fund documentation with the laws and regulations of a range jurisdictions, including Switzerland, Luxembourg, Dubai and several other states of the Gulf region. Over the years, he has also acquired a solid experience in negotiating and drafting all agreements related to the set-up and distribution of investment funds.

Contact

Julien Dif
Rue du Général-Dufour 11
CH-1204 Geneva
E jd@ilf.ch
T. +41 (0)22 322 25 00
F. +41 (0)22 322 25 15

93, route d'Arlon
L-1140 Luxembourg
T. +352 26 44 18 33
F. +352 26 44 18 34

Al Habtoor Business Tower
Office 2501, PO Box 450136
Dubai, United Arab Emirates
T. +971 (0)4 568 3100
F. +971 (0)4 422 7076



ANNE-CAROLINE ALBRECHT, ATTORNEY-AT-LAW, PARTNER

Anne-Caroline Albrecht is a partner at the Dubai office of Bonnard Lawson. She advises individual and corporate clients on negotiating, drafting and reviewing various types of agreements and legal documents (especially pursuant to Swiss and UAE laws). In addition, Anne-Caroline Albrecht regularly advises individuals on estate planning, including the assessment of tax consequences, international succession and matrimonial matters. A holder of a STEP qualification, she is familiar with the set up and management of vehicles such as trusts and foundations. Her qualification in compliance allows her to advise and assist private clients with their relationships with banks and tax authorities (FATCA/CRS requirements, double taxation). Finally she acts as advisor to corporate clients active in various industries to help them building a strong corporate governance.

Contact

Anne-Caroline Albrecht
Al Habtoor Business Tower Office 2501, PO Box 450136
Dubai, United Arab Emirates
E albrecht@ilf.group
T. +971 (0)4 568 3100
F. +971 (0)4 422 7076

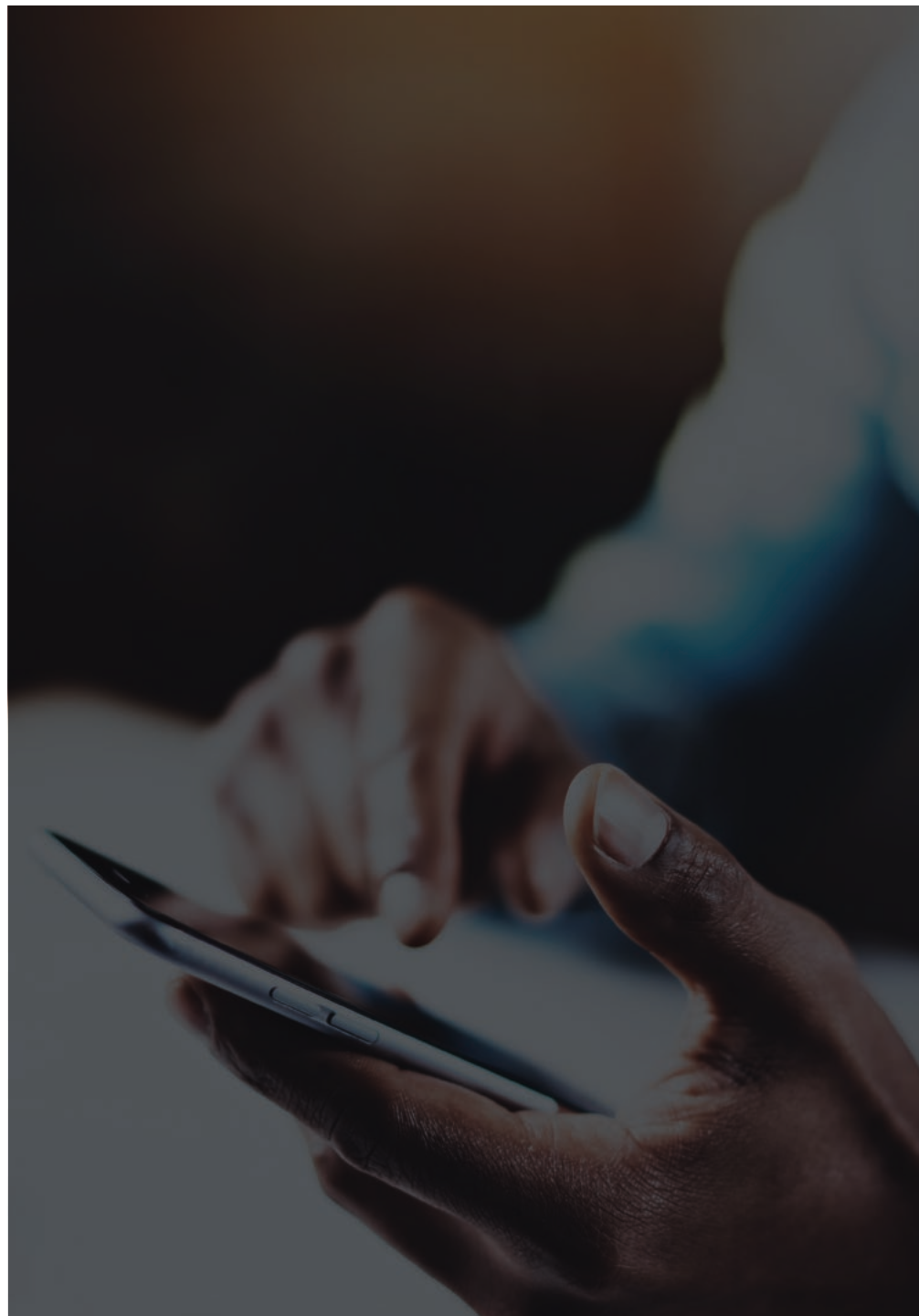


SONIA BELLAMINE, ATTORNEY-AT-LAW, PARTNER

A partner in the Luxembourg office of Bonnard Lawson, Sonia Bellamine works primarily in the following areas of law: banking, corporate finance, insolvency and wealth management. She specialises in private equity and mergers and acquisitions (M&A). Sonia Bellamine advises private equity houses, major international corporate clients and high-net-worth individuals on cross-border transactions, such as buyout type deals, partnerships, joint ventures and co-investment arrangements and on the establishment and structuring of the transactions, ongoing operational issues as well as on pre-insolvency issues. A specialist in Islamic Finance, she has worked on various projects involving the set-up of Sharia-compliant funds.

Contact

Sonia Bellamine
93, route d'Arlon
L-1140 Luxembourg
E sb@ilf.lu
T. +352 26 44 18 33
F. +352 26 44 18 34





HONG KONG

1203 Euro Trade Centre
13-14 Connaught Road,
Central, Hong Kong
+852 3709 2930
hm@ilf-asia.com

LAUSANNE

Rue du Grand-Chêne 8
PO Box 5463
CH-1002 Lausanne
+41 (0)21 348 11 88
+41 (0)21 348 11 89
lausanne@ilf.ch

GENÈVE

Rue du Général-Dufour 11
CH-1204 Genève
+41 (0)22 322 25 00
+41 (0)22 322 25 15
geneve@ilf.ch

NYON

Avenue Alfred Cortot 7F
1260 Nyon
+41 (0)22 361 47 71
nyon@ilf.ch

PARIS

5 rue Jean Mermoz
75008 Paris - France
+33 (0)1 45 020 800
+33 (0)1 45 020 810
+33 (0)1 45 020 801
jp.mabru@ilf.group

SHANGHAI

Crystal Century Tower Suite 7i
567 Weihai Road, Jing An District
200041 Shanghai P.R.C.
+86 (0)21 6321 8838
+86 (0)21 6321 8891
shanghai@ilf.ch

LUXEMBOURG

93, route d'Arlon
L-1140 Luxembourg
+352 26 44 18 33
+352 26 44 18 34
luxembourg@ilf.ch

DUBAI

Al Habtoor Business Tower
Office 2501, PO Box 450136
Dubai, United Arab Emirates
+971 (0)45 68 31 00
+971 (0)44 22 70 76
dubai@ilf.ch

WWW.ILF.CH